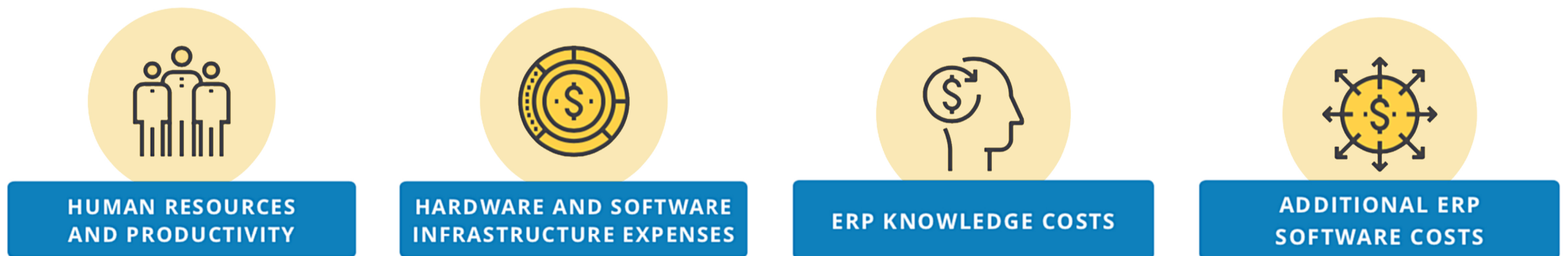


# ERP PRICING GUIDE

## AVERAGE INVESTMENT BY COMPANY SIZE

SMALL BUSINESS (0-99 EMPLOYEES)	SMALL TO MEDIUM BUSINESS (100-999 EMPLOYEES)	MEDIUM BUSINESS (1,000-9,999 EMPLOYEES)	LARGE ENTERPRISE (10,000+ EMPLOYEES)
\$50,000 to \$250,000	\$250,000 to \$1,000,000	\$1,000,000 to \$2,500,000	\$5,000,000 to \$10,000,000

## VARIABLES IN DETERMINING TOTAL COST OF OWNERSHIP (TCO)



Shopping for an ERP solution is *much more complex* than the majority of purchases performed by your business. Unlike retail or wholesale, which often feature set prices for goods and services, **cost negotiation is a significant aspect of ERP pricing.**

**DID YOU KNOW? EXPERT KNOWLEDGE CAN SAVE YOU AN ADDITIONAL 20% - 40%**

For the full pricing guide, please visit [www.technologyevaluation.com/research/tec-report/tec-erp-pricing-guide.html](http://www.technologyevaluation.com/research/tec-report/tec-erp-pricing-guide.html)